

Diamonds in the Rough



Tiffany & Co's Retail Spaces Sparkle – Partly Due to the Dampers Within their Walls.



The engineers at Tiffany's chose to modify their plans in order to incorporate the use of MAT dampers in their retail spaces.

Tiffany & Co is synonymous with excellence in fine jewelry. They are among the most well respected jewelers around the world. From the quality of their jewelry to their famous blue boxes and gorgeous retail spaces, design has been the hallmark of Tiffany's for over 100 years.

However, the diamonds you don't see when you visit a Tiffany store are buried deep within the walls and ceilings. Those diamonds are actually Metropolitan Air Technology's remotely operated balancing dampers. The damper design delivers on architectural demands that require the elimination of unsightly duct access panels. MAT's dampers allow for remote access for airflow balancing. Adjustments to airflow are made at remote termination points that are nearly invisible. This ensures the preservation of finished ceilings, like those in Tiffany's retail spaces.

"A premium brand such as Tiffany's will not compromise. From the quality of their jewelry, to their exquisite retail spaces,

everything is meticulously managed," noted Mike Blaha, MAT General Manager. *"Our remotely operated balancing dampers enabled their showroom designers to create spaces that were not disrupted by exposed ducting or damper access panels."*

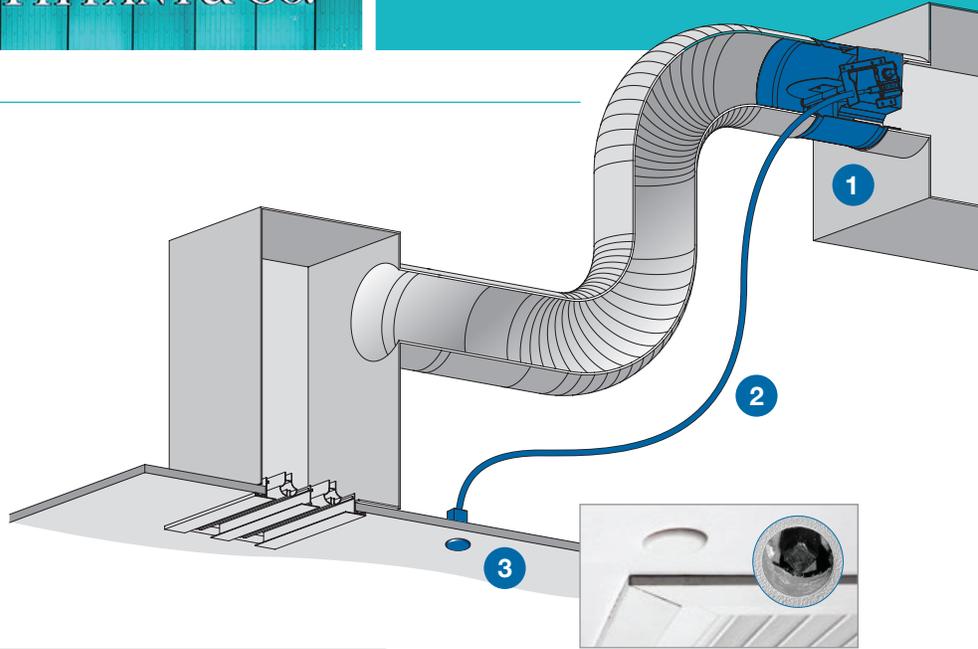
Tiffany worldwide locations that have utilized MAT's remotely operated balancing dampers include:

- United States
- Canada
- England
- Mexico
- Netherlands
- Hong Kong
- Singapore

How It Works

MAT Remotely Operated Dampers that are routed outside the airstream require only 3 simple steps to install and operate.

- 1 Damper is easily installed in new or existing air duct.
- 2 Cable is routed through to surface termination point.
- 3 Damper can be adjusted with standard wrench.



What to Know

Remotely Operated Balancing Dampers

Product Line Benefits

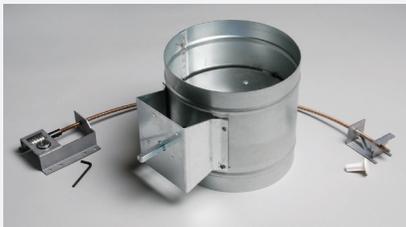
- Preserves ceiling design aesthetics
- Eliminates the need for access panels
- Eliminates the need for hazardous scaffolding to reach ducts with limited access
- Balancing is performed without breaking into finished walls or ceilings
- Saves time and labor on balancing and rebalancing

Product Line Features

- UL certified
- Made in the USA

Product Line Options

- Round, rectangular and oval
- Many sizes available
- Operation:
 - Roto-Twist® cable-operated
 - Electro-Balance® battery-powered
- Materials: Galvanized steel, aluminum and stainless steel



MAT's Universal Damper Drive System consists of the RT-WGA universal damper drive, a rotary actuation cable, and a finished surface cable termination fixture or ceiling cup. Damper adjustment is accomplished via rotary cable actuation using a standard 1/4" hex nut driver or MAT square nut driver.

About Metropolitan Air Technology

MAT is a US manufacturer located in Chicago, IL. They have been in business for over 20 years. Their products are installed in prominent buildings throughout the world, including Field Museum in Chicago, Harvard University, John Hopkins Hospital, Tiffany & Co, Walt Disney World and Shanghai Disney, Trump Tower of Chicago, Hamad International Airport, Msheireb Downtown Doha, Canada's West Block Parliament, Art Gallery of Ontario, and Parq Vancouver.